

Roy Pollack, CPP SET
1721 Farmington Circle
Wellington, FL 33414
561-779-7199
roy@staysafe.net

Experience:

1997 to the Present:

Employed at Guardian International, Inc., 3880 N 28th Terrace Hollywood, FL 33020 as Training and Compliance Manager. Responsible to report to the President and CEO advising him on the daily operations of the installation, service, monitoring, customer service, data entry, construction, fire alarm and design and commercial divisions. Responsibilities also include maintaining the company's UL® and FM® listings and assuring compliance with all state and local licensing, registration, and contracting laws. Guardian International was acquired by Devcon Security Services in March Of 2006. Title was renamed as Director of Operations for Devcon Security Services. Major responsibility includes the overall operations of the installation and service departments as well as full autonomy on the UL and FM listings. At the time of the acquisition I was assigned to expand the central monitoring facility and prepare it for the influx of more than 120,000 additional accounts.

1998 to the Present:

President of Stay Safe Enterprises, Inc., a company formed to provide training and course development to comply with the requirements of the Florida State Statutes governing alarm companies and alarm company employees. FASA BASA (Fire Alarm System Agent and Burglar Alarm System Agent) courses have been developed for *The Alarm Association of Florida, Inc.* (AAF), and have been delivered to thousands of students throughout Florida, Georgia and Alabama by the AAF's Alarm Academy®.

1987-1997

Owner and operator of R.S.P. Security, Inc. in Boynton Beach, Florida. Regional alarm company operating in Palm Beach and Broward Counties primarily. Responsible for sales, installation and design of residential, commercial and industrial systems including commercial fire alarm systems, as well as the monitoring and service of the alarm systems. Sold the company to Guardian International after being approached by one of Guardian's executives because they were in need of a senior manager.

1991-1994

Employed by Westinghouse Security Systems, Pompano Beach, Florida as City Manager responsible for overseeing several branches in the South Florida area. Assured compliance with all state and local licensing, registration, and contracting laws.

1974-1987

Owned and operated R.S.P. Alarms, Inc. in Jericho, New York. Regional alarm company operating on Long Island, New York City and in Westchester County primarily. Responsible for sales, installation and design of residential, commercial and industrial systems including commercial fire alarm systems, as well as the monitoring and service of the alarm systems. Sold the company and moved to Florida with family.

Professional Background:

Mr. Pollack has been an active industry participant and leader for over 38 years. Roy is a graduate of Jericho High School (1973), Jericho, New York, and Long Island University, C.W. Post Center, School of Business Administration (1980), Greenvale, New York with a Bachelor of Science Degree.

He started his career in the early 70's as a member of the Jericho Fire Department, in New York attaining the rank of Lieutenant, Paramedic and Assistant County Fire Inspector, before relocating to Florida in 1987.

Mr. Pollack formed his own security company in New York and was an active member of the Metropolitan Burglar Alarm Association for many years before relocating to Florida, and reestablishing a security installation and consulting practice in Boca Raton. In 1997 he merged his company with Guardian International and joined the management team as Codes & Compliance Manager. His exceptional technical skills and on hand experience led him to participate as an industry trainer for both the Alarm Association of Florida (AAF), and the National Burglar and Fire Alarm Association (NBFAA), training more than 1000 industry technicians and management personnel. He is a licensed contractor in Florida, Georgia, New York and New Jersey, as well as being New York City Fire Department Certified.

In 1991, Mr. Pollack earned the title of Certified Protection Professional (CPP) from ASIS (The American Society for Industrial Security) and is Board Certified in Security Management. In 1995 his experience in fire alarms and fire protection was quantified by achieving his Level IV certification in the field of fire alarms from The National Institute for Certification in Engineering Technologies (NICET). Less than 400 individuals nationwide have earned this level of distinction. He is also NICET certified in two other fire divisions: Special Hazards Suppression Systems, and Special Hazards Systems Layout.

The National Burglar and Fire Alarm Association recognized his efforts with its *Training Coordinator of the Year Award* in 1996 and *State Association President of the Year Award* in 1999. Both the AAF and the Treasure Coast Chapter of ASIS named him its *Most Valuable Person of the Year*, also in 1999.

Mr. Pollack has written several articles on security for various industry magazines and been a panelist, moderator, and guest speaker on security at a number of industry events. He is currently the author of the monthly *5 Minute Tech Quiz* column in the [SDM Magazine](#).

Since 2005 Mr. Pollack has served on the Palm Beach County Fire Department Board of Rules and Appeals. He has also served on the Board of Directors for The Alarm Association of Florida for 14 consecutive years. Roy was the AAF's President in 1999 and 2000 and reelected in 2004 through 2006 again as the AAF's President. He ran uncontested in both elections. He has also served on the Board of Directors for the National Burglar and Fire Alarm Association.

Since 1996 Mr. Pollack has either served on the AAF's Training Committee as either a member of the committee or as its Chairperson. Mr. Pollack is the primary author of several of the AAF's training courses, most of which are still being used today to train new technicians entering the alarm industry and experienced technicians and business owners who are recertifying their certifications or licenses respectively. In 2011 he was recruited to become the AAF's Training and Education Committee Chairman.

Education and Training:

Jericho High School, Jericho New York, New York State Regents Diploma
Long Island University at C.W. Post College Campus Bachelor of Science Degree
NBFAA Level 1 Training Course
NBFAA Level 2 Training Course
NBFAA Practical Fire Alarm Training Course
Tri-State Security Institute Risk Potential and Protection Seminar
ASIS Legal Issues and the Security Manager Workshop
Fire-Lite Factory Certified
Fire-Lite Advanced Solutions to Large Addressable Systems
Fire-Lite Intro to Addressable Fire Alarm Control Systems
Silent Knight Factory Certified
DSX Factory Certified
EST Factory Certified
ADEMCO Factory Certified
ADI Residential and Commercial Structured Cabling
ON-Q Factory Certified
x-10 Pro Wiring Infrastructure for PLC Automation Systems
NFPA Fire Alarm Systems Workshop
Central Station Alarm Association Central Station Operator Level One
PC Professor Intro to AutoCad®
State of Florida Bldg Commission Core Training-Building/Fire
Sentrol NFPA 72 Significant Changes
State of Florida ECLB Courses:
 Employment Law
 Hiring in the Alarm Industry: What You Need to Know to Comply with the Law
 Closed Circuit TV Design and Application
 Security Business Practices and Legal Updates
 Commercial Fire Alarm Market
 Alarm Systems Agent
 Internet Basics
 Hiring in the Alarm Industry: New Tools for Selection
 Exit Strategies Building Strong Companies
 Florida Employment Law
 Orientation to Alarm Contracting Law
 Construction Lien Law
 Survival Skills-Alarm
 Did Your Technician Do That!
 New Florida Prevention Code
 False Alarm Dispatch Reduction
 Increasing the Life Safety Integrity of Fire Alarm Systems
 NPFA 101 Applied
AAF and State Fire Marshals Office Fire Alarm Codes and Standards Training Course
Miami-Dade County Fire Department Fire Alarm Plan Review Workshop
Miami-Dade County Fire Department Underwriter's Labs Fire Seminar
NFPA Seminar (Fire Alarm Interfaces) June 15, 2007
System Sensor Seminar (Fire Alarm Technology & Design) August 7, 2007
Osha 10 Course 8-2011
ESA VST Course 9-2011
ESA TSM Course 9-2011
NEC Code Class, Jenkins Training

Personal Certifications and Approvals (Current):

Alabama Alarm Contractor
Arizona Dual Low Voltage Contractor
Arkansas Alarm Company Manager
California Alarm Company Qualifier
California Alarm Company Operator
California C10 Contractor
Delaware Alarm Contractor
Florida Alarm Contractor I
Florida ECLB Certified Training Provider
Florida DCA Certified Training Provider
Georgia Unlimited Low Voltage Contractor
Idaho Limited Energy Contractor
Illinois Private Alarm Contractor
Iowa Licensed Contractor, Class 1, Class 3
Maine Limited electrician Low Energy Contractor
Maryland Security Systems Agency
Maryland Home Improvement Contractor
Michigan Contractor
Minnesota Power Limited Technician and Technology Contractor
New Jersey Certified Fire Alarm Contractor
New Jersey Certified Burglar Alarm Contractor
New Mexico Contractor, ES03
New York State Certified Alarm Contractor
New York State Watch, Guard and Patrol Agency Contractor Qualifier
New York City Fire Department Certified Fire Alarm Control Station Operator
New York City Fire Department Certified Citywide Smoke Detector Maintenance
North Carolina Electrical Contractor (limited)
North Carolina Alarm Systems Contractor
Ohio Fire Alarm and Detection Contractor
Oklahoma, Monitor Manager
Oklahoma, Burglar Manager
Oklahoma, Com Fire-Alarm Manager
Oklahoma, CCTV Manager
Oklahoma, Electronic Access-Control Manager
Oregon License Trainer and Manager
Palm Beach County Certified Burglar and Fire Alarm Contractor
Tennessee Alarm Contractor
Tennessee CCTV Contractor
Tennessee Fire Alarm Contractor
Tennessee Monitoring Contractor
Texas Fire Alarm Planning Superintendent
Texas Burglar Alarm Contractor
Utah Burglar Alarm Company Agent
Virginia Private Security Services
Virginia Compliance Agent
Washington State Electrician Limited Energy
Wyoming Limited Energy

Personal Certifications and Approvals (Previous or Expired):

Suffolk County (New York) Department of Consumer Affairs Restricted Electrical License
Town of Huntington (New York) Licensed Improvement Contractor
Old Brookville Police Department (New York) Alarm Business License
State of New York, County of Nassau, License to Install Fire Alarm Systems
Town of Brookhaven (New York) Fire Alarm License
City of Yonkers (New York) Alarm Systems License
Cobb County (Georgia) Low Voltage Contractor License
Fulton County (Georgia) Business License

Course Development and Approvals:

ECLB Department of Business and Professional Regulation	Provider #	0001394
Alarm Company Qualifier Course	Course #	0007480
FASA/BASA Course Agent Renewal Course	0007482 & ASAce	0007882
FASA/BASA Course 18 Hour Agent Course		0007483
NICET Level I & II Course		0004761
NICET Level III & IV Course		0004762
Effective Central Station Operations		0007484
Effective Central Station Operations		0007481
Fundamentals of UL Burglar & Holdup Alarm Systems (UL 681)		0004763
NFPA 101 Applied		AAF Course
NFPA 72 Applied		AAF Course
Elevator Recall		AAF Course
Sprinkler Supervisory Systems		AAF Course
NFPA 70, Electrical Code for the Low Voltage Contractor		0800635

AAF Alarm Academy Instructor
ESA Training Course Instructor
New Jersey Alarm Instructor
New York State approved security industry instructor
Florida approved instructor

Presentations and Training:

NBFAA Level 1 Courses
NBFAA Level 2 Courses
NBFAA Practical Fire Alarm Courses
AAF Sponsored, ECLB Approved Training Courses:
Closed Circuit TV Design and Application
Commercial Fire Alarm Market
Alarm Systems Agent
Did Your Technician Do That!
New Florida Prevention Code
False Alarm Dispatch Reduction
Increasing the Life Safety Integrity of Fire Alarm Systems
NPFA 101 Applied
NFPA 72
NBFAA Level 1 Course for the Puerto Rico Alarm Association Chapter of the NBFAA
Target Zero Symposium Panel Discussion Coordinator and Moderator for the ISC Expo
False Alarm Reduction Association (FARA) Annual Training Symposium – Working with Alarm Companies
Fire Safety Course for the Palm Beach Community Managers Association
NICET LEVEL II training to alarm contractors and fire inspectors and fire marshals in the Aspen, Colorado area.
Expert witness in several security industry related cases testifying both for and against alarm contractors

Professional Affiliations:

American Society of Industrial Security (ASIS)
National Fire Protection Association (NFPA)
Alarm Association of Florida (AAF)
Alarm Industry Foundation Fund of Florida Board Member (AIFF)
New York Burglar and Fire Alarm Association (NYBFA)
National Burglar and Fire Alarm Association (NBFAA)
Central Station Alarm Association (CSAA)
California Alarm Association (CAA)
Texas Burglar and Fire Alarm Association (TBFAA)

Industry Awards and Recognitions and Appointments:

AAF/Palm Beach County Sheriff's Department Alarm Ordinance Committee
AAF/Fort Lauderdale Police Department Alarm Ordinance Committee
NBFAA Fire Section Committee Member
Palm Beach County Fire Rescue Fire Code Board of Adjustments and Appeals
1996 NBFAA Training Coordinator of the Year
1999 ASIS Treasure Coast Chapter Florida, Man of the Year
1999 AAF Most Valuable Person
2000 NBFAA State President of the Year
1996-Present, annually, Leadership/Service Awards from the AAF
Alarm Association of Florida President 1998-2000
Alarm Association of Florida President 2004-present
2005 FARA Award recipient for the efforts in false alarm reduction