

**Ocean Palm Enterprises, LLC.**  
CGC1514678

15222 SW 25 St  
Davie, Fl. 33326  
Cell: 305-970-5505

[oceanpalmconstruction@gmail.com](mailto:oceanpalmconstruction@gmail.com)

**Cost Estimate Breakdown if Using Quote by Mobility**

Note: ADA Related Items Shaded Yellow

**SITE LOCATION**

**BERNARD CAP, LLC**  
**ADDRESS:** 620 West 27 St, Hialeah, FL. 33010

Item#	Item Name	Description/Comment/Recommendation		
1	<b>DEMOLITION/FRAMING/DRYWALL</b>	As per plans dated 07/25/2019 (D-1.1) DOES NOT INCLUDE ACCOUSTICAL CEILING OR DEBRI REMOVAL. DEBRI REMOVAL WILL BE CHARGED ON AS NEEDED	Labor	\$11,000.00
2	<b>ELEVATOR (ADA)</b>	As per plans dated 07/25/2019 (A-3.1) <b>LULA Lift, wheelchair access (per elevator company specs)</b>	Material Labor	\$31,920.00 \$21,280.00
3	<b>BATHROOMS AND LUNCH ROOM</b> <b>Non-ADA Items</b>	As per plans dated 07/25/2019 (A-1.1,2.1,4.1) Lunch room, cabinets, counter, tile, flooring, ceiling tiles, etc.	Material Labor	\$6,103.00 \$18,600.00
	<b>ADA Items</b>	<b>ADA Toilets, sinks, handrails, doors, stalls, etc.</b>	Material Labor	\$4,637.00 \$6,950.00
4	<b>STRUCTURAL (elevator pit)</b>	As per plans dated 07/25/2019 (A-3.1) <b>NOT INCLUDED AT TIME OF BID</b>	Material Labor	\$4,294.50 \$10,020.50
5	<b>PLUMBING</b>	As per plans dated 07/25/2019 (P-1.0,2.0) Water Supply, sewer piping, vent lines, etc.	Material Labor	\$5,850.00 \$13,650.00
6	<b>ELECTRICAL</b> <b>Non-elevator Electrical (A/C, Feed Rails, general)</b> <b>ELEVATOR (ADA)</b>	As per plans dated 07/25/2019 (E-2.0,3.0,4.0,5.0) And revised plan dated 10/15/2019 rev1 (E-1.0) <b>Elevator</b>	Material Labor Material Labor	\$37,350.00 \$45,650.00 \$3,790.00 \$5,440.00
7	<b>MECHANICAL (A/C)</b>	As per plans dated 07/25/2019 (M-1.0,2.0,3.0,4.0,5.0,6.0) (4) 5-Ton A/C units and required ductwork.	Material Labor	\$25,392.00 \$11,408.00
8	<b>NOT INCLUDED (pending approval of plans)</b>	As per plans dated 07/25/2019 (A-1.2,1.3)		NIC
9	<b>15% OPE overhead/profit</b>			\$29,373.00

Note: ADA Related Items Shaded Yellow

**COST W/O ADA COMPLIANCE**      \$204,376.00  
**COST WITH ADA COMPLIANCE**      \$292,708.00  
**% DIFFERENCE:**      30%

**AS PER PLANS DATED :** 07/25/2019  
Rev1 (10/15/2019)

**ARCHITECT:** Luis La Rosa

**\* Bid is based on non approved plans**

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**From:** Kamran Shushtarian <[kamran@mobilityelevator.com](mailto:kamran@mobilityelevator.com)>  
**Sent:** Wednesday, October 7, 2020 10:37 AM  
**Cc:** Jack Cendros (Bernard Cap Company) <[jcendros@bernardcap.com](mailto:jcendros@bernardcap.com)>  
**Subject:** RE: Bernard Cap - Need of a LULA

Hello Jack,

Attached is a brochure, specs, and planning guide for the Orion LULA elevator. Please review and let me know if you have any questions or comments.

Best Regards,

*Kamran Shushtarian*  
Mechanical Engineer

**Mobility Elevator & Lift Co. South**  
**5487 NW Branch Avenue**  
**Port Saint Lucie, FL 34986**

T: (800) 441-4181 Ext.16

Email: [Kamran@mobilityelevator.com](mailto:Kamran@mobilityelevator.com)

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**From:** Dack, Lowell <[Lowell.Dack@otis.com](mailto:Lowell.Dack@otis.com)>  
**Sent:** Wednesday, October 07, 2020 10:31 AM  
**To:** Kamran Shushtarian <[kamran@mobilityelevator.com](mailto:kamran@mobilityelevator.com)>  
**Cc:** Jack Cendros (Bernard Cap Company) <[jcendros@bernardcap.com](mailto:jcendros@bernardcap.com)>  
**Subject:** RE: Bernard Cap - Need of a LULA

Dear Kamran,

Please assist Jack with the below request for a LULA.

Thank you for your help!

Sincerely,

**Lowell Dack**  
New Equipment Sales Specialist  
M: (954) 648-1771

**Otis**  
Fort Lauderdale  
5381 NW 33<sup>rd</sup> Ave., Suite 103  
Fort Lauderdale, Florida 33309  
United States  
[otis.com](http://otis.com) | [Twitter](#) | [Instagram](#) | [YouTube](#) | [LinkedIn](#)

Data privacy is important. Here's our [policy](#).

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**From:** Jack Cendros (Bernard Cap Company) <[jcendros@bernardcap.com](mailto:jcendros@bernardcap.com)>  
**Sent:** Wednesday, October 7, 2020 10:29 AM

Budget price for a 2-stop model with a standard plastic laminate cab including installation is 50-55K. Construction of the shaftway, machine room, and electrical power supply is by others. This elevator has the shallowest pit possible by code which is 14". The schedule is listed below:

Shop drawings: 2 weeks after the order

Manufacturing: 8-10 weeks

Installation: 4-5 weeks

Best Regards,

*Kamran Shushtarian*

**Mechanical Engineer**

**Mobility Elevator & Lift Co. South**

**5487 NW Branch Avenue**

**Port Saint Lucie, FL 34986**

T: (800) 441-4181 Ext.16

E Mail: [Kamran@mobilityelevator.com](mailto:Kamran@mobilityelevator.com)

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**From:** Jack Cendros (Bernard Cap Company) <[jcendros@bernardcap.com](mailto:jcendros@bernardcap.com)>

**Sent:** Thursday, October 08, 2020 9:58 AM

**To:** Kamran Shushtarian <[kamran@mobilityelevator.com](mailto:kamran@mobilityelevator.com)>

**Subject:** RE: Bernard Cap - Need of a LULA

Good afternoon Kamran:

Thank you for the information. What would be the cost and possible lead-time on this elevator?

Also, is there an option that does not require a pit? This will be an interior elevator set on a concrete floor. Just trying to see if there is a less expensive option.

Thank you again for your assistance and I look forward to your response,

Joaquin (Jack) Cendros

[jcendros@bernardcap.com](mailto:jcendros@bernardcap.com)

Bernard Cap, LLC

620 West 27<sup>th</sup> Street

Hialeah, FL 33010

Direct: 786.615.6661

Tel: 305.822.4800, x2225

FAX: 305.825.1681

[www.bernardcap.com](http://www.bernardcap.com)



*Saluted for Excellence*



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Port Saint Lucie, Florida 34986  
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[www.Mobilityelevator.com](http://www.Mobilityelevator.com)

**DATE: OCTOBER 21, 2020**

**PROJECT: LULA ELEVATOR - HIALEAH, FL**

**FURNISH AND INSTALL:**

ONE ORION LULA ELEVATOR BY SAVARIA, INCLUDING THE FOLLOWING FEATURES:

- 1400 LB LIFTING CAPACITY
- 2-STOP OPERATION
- FRONT DOOR OPENINGS
- 48"X54" CAB
- LANDING DOORS (PRIME FINISH)
- CAR DOOR (PRIME FINISH)
- EMERGENCY LOWERING AND LIGHTING WITH BATTERY BACK UP
- EMERGENCY STOP AND ALARM

<b>BASE PRICE</b> -----	<b>\$47,800</b>
<b>PLASTIC LAMINATE CAB WALLS</b> -----	<b>\$ 1,400</b>
<b>ELEVATOR PERMITS &amp; INSPECTIONS</b> -----	<b>\$ 4,000</b>
	<b>TOTAL --- \$53,200</b>

**UNION LABOR (IF REQUIRED) ----- ADD \$ 5,400**

**OTHER CONSTRUCTION WORK REQUIRED BY OTHERS:**

1. PROVIDE A FINISHED SHAFT WAY
2. FINISH WALLS AROUND LANDING DOOR FRAMES
3. BUILD A MOTOR ROOM
4. PROVIDE A 208V, 3PH, 35A OR 240V, 1PH, 40A LINE AND A 115V-15A LINE WITH DISCONNECTS
5. PROVIDE TELEPHONE SIGNAL & ALL FIRE SERVICE REQUIREMENTS
6. PROVIDE A PIT & SUMP PUMP OR DRAIN PER CODE

**TERMS:** 25% TO START PROJECT, 25% TO RELEASE FOR PRODUCTION, 35% DELIVERY, 10% TO SCHEDULE INSPECTION, 5% SIGN OFFS BY THE ELEVATOR INSPECTOR

**DELIVERY:** 10-12 WEEKS AFTER APPROVALS

**QUOTE VALID FOR 30 DAYS**

**KAMRAN SHUSHTARIAN, EXT.16**  
Email: [Kamran@mobilityelevator.com](mailto:Kamran@mobilityelevator.com)

**ACCEPTED BY: \_\_\_\_\_ DATE: \_\_\_\_\_**



Designed for use in commercial projects as a LU/LA elevator

Look and feel of a high-rise elevator in a more affordable package

Fully automatic, hydraulic operation with optional sliding doors - also suitable for residential applications

# Savaria® Orion® Elevator

**AFFORDABLE COMMERCIAL LOW-RISE**



The Savaria Orion elevator provides accessibility in commercial applications under the Limited Use/Limited Application code. Well-suited for schools, places of worship and other public buildings for up to three stories, the Orion is an industry mainstay. The fully automatic operation with two-speed sliding doors can service up to 6 stops and can be configured to meet ADA guidelines. Less costly than a full passenger elevator, with space-saving construction requirements, the Savaria Orion is a value-packed choice.

 **savaria®**

# Savaria® Orion® Elevator

## AFFORDABLE COMMERCIAL LOW-RISE



- 1:2 cable hydraulic drive system with gradual acceleration and deceleration, makes for a smooth ride
- Quiet operation from submersed pump and motor
- Pit depth of 14" (355 mm) and minimum overhead of 108" (2743 mm) is easier to accommodate than standard commercial elevators
- Rated for up to 1400 lb (635 kg), with spacious cabs available
- Fire-rated steel panel cab interior in choice of white or black with optional laminate panel overlays available. Full stainless steel cab also available
- Stainless steel fixtures with illuminated indicators for the cab operating panel and hall call stations, automatic cab on/off lighting
- Safety features include: emergency battery back-up for lowering and interior lighting, emergency stop and alarm buttons, emergency manual lowering, safety brakes
- Standard two-stop operation can be increased to 6 stops over a maximum of 300" (higher travel available where code permits)
- Configurable for one door or two doors with straight-through access for ADA-compliant projects
- Options include: steel panels with choice of melamine or plastic laminate in a variety of colors, brass fixtures, 90° door configurations, hands-free phone, stainless steel telephone cabinet, fire recall service, overspeed governor or valve, two-speed steel doors in black, architectural white or stainless steel



## SPECIFICATIONS

Applications	Commercial LU/LA applications, residential
Capacity	1400 lb (635 kg)
Maximum travel distance	300" (7620 mm), with up to 6 stops*
Cab sizes available	48" x 54", 42" x 60", 51" x 51", 54" x 54"*** (1219 mm x 1371 mm, 1067 mm x 1524 mm, 1295 mm x 1295 mm, 1371 mm x 1371 mm)
Speed	30 ft/min (0.15 m/s)
Drive	1:2 cable hydraulic, 5 hp submersed motor using aircraft cable, rope wedge sockets
Power supply	208 volt, three phase, 30 amps, 60 Hz or 240 volt, single phase, 40 amps, 60 Hz
Warranty	36 months parts, ask for details

Your local authorized Savaria dealer can ensure that your Orion elevator is installed to comply with local and national code. **Talk to a Savaria dealer today about how the Savaria Orion elevator can fit your needs.**

Authorized Savaria dealer:



[www.savaria.com](http://www.savaria.com)

2 Walker Drive, Brampton, ON L6T 5E1 Canada

tel: 800.661.5112 fax: 905.791.2222

# ORION LU/LA ELEVATOR SPECIFICATIONS

Load Capacity	1400 lb (635 kg)
Rated Speed	30 fpm (0.15 mps)
Power Supply (circuit by others)	208 Volt, three-phase, 30 Amps, 60 Hz or 240 Volt, single-phase, 40 Amps, 60 Hz
Lighting Supply (circuit by others)	115 Volt, 15 Amps, 60 Hz
Drive System	1:2 cable hydraulic with slack cable safety device 5 hp submersed motor Two 3/8" diameter steel aircraft cables Rope wedge sockets
Cab Size	W48" x 54" x H84" (1219 mm x 1371 mm x 2134 mm), Type 1, 2, 3, 4 W42" x L60" x H84" (1067 mm x 1524 mm x 2134 mm), Type 1, 2, 3, 4 W51" x L51" x H84" (1295 mm x 1295 mm x 2134 mm), Type 3, 4
Cab Panel Finish	Steel panel cab with optional laminates
Maximum Travel	18 inches (457 mm) to 25 feet (7.6 m) ANSI, up to 40 feet residential and CSA
Control System	Automatic user interface; Programmable Logic Controller (PLC)
Noise level (typical installation)	73.2 dBA; measured at a height of 1m, distance of 1m, in front of tank, in closed machine room
Daily cycle	Normal: 30, Heavy: 75, Excessive: 100 Maximum starts in 1 hour on standard installation: 15 NOTE: Please consult your Sales Representative if there a chance you may exceed these amounts.
Maximum machine room temperature	120 degrees F (49 degrees C); tank generating ~ 3200 BTU/HR to 6400 BTU/HR
Levels and Openings	Up to 6 stops (maximum 6 landing doors on all cab types)
Pit Depth Required	14 inches (355 mm) minimum up to 96 inches (2438 mm)
Minimum Overhead Clearance	108 inches (2743 mm)
Hall Station and Control Panel Finish	Rectangular stainless steel (standard) or brass (optional)
Standard Features	8 lb/ ft or 16 lb/ft T-rail system Anti-creep device Architectual white ceiling Automatic cab ON/OFF lighting Car top stop switch and car top prop (where required) Data plates, capacity tags and rope tags Digital floor and directional indicator Emergency manual lowering, stop key switch and alarm buttons Emergency battery back-up for lighting, alarm and emergency lowering Floor specific battery lowering Illuminated cab operating buttons Limited warranty covers the repair or replacement of any defective parts for a period of 36 months from date of shipment Magnetic floor selection, stopping and re-leveling Manual reset slack rope safety switch Maintenance pit props Pit switch Pit clearance switch Presentation drawings Pump run timer Rail sections (8 ft standard or 16 ft optional) Recessed incadescent down lights in stainless steel or brass color Recessed plywood floor Two 12 V, 4 AH, sealed no maintenance batteries with 24 V, 4 Amp Smart Charge™ battery charge Variable speed pressure compensated valve with manual lowering Upper and lower terminal limits
Options	2 speed sliding doors for drywall or Masonry hoistway finish 2 speed steel doors with infrared closing sensors in black, architectural white or stainless steel Steel panels with plastic laminate in a variety of colors 15 ft, 20 ft, or 25 ft hose with flow control 90 degree entry/exit cab Automatic cab gate operator and automatic hoistway door operator Automatic home landing to pre-selected floor Brass COP, hall call stations, handrail and recessed down lights Buffer springs, 15" (381 mm) minimum pit depth required Conductor cable for hoistway to pump wiring, 40 ft (12.19 m), 60 ft (18.29 m) or 80ft (24.38 m) Fire rated manual or automatic swing doors with automatic or manual accordion style cab gates (dependable on applicable code year) firefighter service - phase 1 and 2 (dependable on applicable code year) Flow control, overspeed valve and pipe rupture valve Hands-free telephone Overspeed governor Fire recall service Raised plastic laminated panels in a choice of 7 colors Recessed stainless steel or brass telephone cabinet

