From: "Stopa, Kyle R" < <u>Kyle.Stopa@otis.com</u>>

Date: June 15, 2020 at 3:58:41 PM EDT

To: "rlacrace@aol.com" <rlacrace@aol.com>

Subject: Otis info for 10' rise elevator for EARTH REMEDIES SPA in Tallahassee

Raleigh,

2 stops, 10' of rise, front opening only, adjacent machine room at bottom floor... you're looking at roughly \$70K.

This doesn't cover all of the work by others required: building hoistway, machine room, routing power, etc. This is only to furnish and install the elevator.

Brochure attached showing this product. This is good for 2500 lb capacity.

If he's looking for overall cost, he's probably going to be in the neighborhood of \$125K - \$150K for everything he needs.

Please let me know if you have any questions or need any additional information. Thank you for considering Otis.

Kyle R. Stopa

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